



## Rate Card for 2021

### Services

### USD (\$)

To help you achieve better business outcomes, we provide advisory, training, speaking, and facilitative consulting services

> Project, program, portfolio, and PMO management

> Agile, waterfall, and hybrid approaches

> Agile implementations, transformations, and improvements

> IT governance

> Digital transformations

> Establishing and advancing PMOs

> And more

200

per hour

2.50 hour minimum

1,520

per day

Hourly rate of \$200 x 8 hours per day is \$1,600; with a **discount of 5%** (\$80), the daily rate is \$1,520

7,200

per week

Hourly rate of \$200 x 8 hours per day x 5 days per week is \$8,000; with a **discount of 10%** (\$800), the weekly rate is \$7,200

27,731

per fixed-term one month engagement

Hourly rate of \$200 x 8 hours per day x 5 days per week x 4.333 weeks per month on average is \$34,664; with a **discount of 20%** (\$6,933), the fixed-term one month rate is \$27,731

145,600

per fixed-term six month engagement

Hourly rate of \$200 x 8 hours per day x 5 days per week x 26 weeks per half-year period is \$208,000; with a **discount of 30%** (\$62,400), the fixed-term six month rate is \$145,600

249,600

per fixed-term one year engagement

Hourly rate of \$200 x 8 hours per day x 5 hours per week x 52 weeks per year is \$416,000; with a **discount of 40%** (\$166,400), the fixed-term one year rate is \$249,600

10,000

speaking engagement: remote/online

20,000

speaking engagement: in-person, within the United States

exclusive of travel related expenses

30,000

speaking engagement: in-person, outside the United States

exclusive of travel related expenses

by quote

other work

contact us

Prices do not include expenses or sales tax (if applicable). Rates for speaking engagements apply to talks or workshops running up to 2.50 hours; for more than 2.50 hours, request a quote. Notice of upcoming changes, effective January 1, 2022: the price for remote/online speaking engagements will change from \$10,000 to \$11,000, the price for in-person speaking engagements within the U.S. will change from \$20,000 to \$22,000, and the price for in-person speaking engagements outside the U.S. will change from \$30,000 to \$33,000. Information subject to change without notice.

