



EXCEPTIONAL ABILITY™

PART OF EXCEPTIONAL PPM AND PMO SOLUTIONS™

## Project Portfolio Management Project Prioritization Scoring Tool

Item	Select Either			
	Special Concerns	Low Points	Medium Points	High Points
1 STRATEGIC FIT	Fits 0 of the Strategic Objectives listed below	Fits 1 of the Strategic Objectives listed below	Fits 2 of the Strategic Objectives listed below	Fits ≥ 3 of the Strategic Objectives listed below
2 MARKET		Market is declining, or market state is not applicable	Market is stable	Market is growing
3 COMPLEXITY		Very complex	Somewhat complex	Relatively simple
4 OUTSOURCING		≥ 20% of work outsourced	1-19% of work outsourced	0% of work outsourced
5 INTEL. PROP.	Very high probability of infringement	High probability of infringement, or infringement is not applicable	Medium probability of infringement	Low or no probability of infringement
6 PEOPLE EFFORT		≥ 500 people-weeks of effort	200-499 people-weeks of effort	1-199 people-weeks of effort
7 COMPETITION		≥ 4 competitors, or competitors are not applicable	2-3 competitors	0-1 competitor
8 REVENUE/SAV.		Revenue < \$1 million, or savings < \$0.5 million	Revenue \$1-14 million, or savings \$0.5-4 million	Revenue ≥ \$15 million, or savings ≥ \$5 million
9 TIME TO B/E	≥ 10 years to break even	4-9 years to break even	1-3 years to break even	< 1 year to break even
10 NPV		Net present value < \$1 million	Net present value \$1-14 million	Net present value ≥ \$15 million

### Instructions

Regulatory and compliance related projects automatically score the maximum of 100 points. For all other projects, follow the instructions below.

- For each of the 10 items above, select either Special Concerns, Low Points, Medium Points, or High Points for a proposed project.
- Is Special Concerns marked one or more times? If so, guidance is to not pursue the proposed project, and this assessment is over. If not, proceed to step 3.
- Calculate the score:
  - How many items were marked as Low Points? \_\_\_\_ That number x 1 point each = \_\_\_\_ points
  - How many items were marked as Medium Points? \_\_\_\_ That number x 5 points each = \_\_\_\_ points
  - How many items were marked as High Points? \_\_\_\_ That number x 10 points each = \_\_\_\_ points
  - Total the points from above (a + b + c): \_\_\_\_ That's the total score, out of a maximum of 100 points

### What It Means

- The score is an indication of business value
- Projects get approved and prioritized – in part – on their score
- The portfolio is also aligned and balanced by investment categories to best achieve the organization's strategic objectives
  - Investment by markets: 70% existing markets, 20% new-to-company markets, 10% new markets
  - Investment by solution: 70% existing solutions, 20% new-to-company solutions, 10% new-to-world solutions

### Strategic Objectives (Examples)

#### About This Project Portfolio Management Project Prioritization Scoring Tool

Project and program management focus on "doing the work right," while project portfolio management (PPM) deals with "doing the right work." PPM is a vital part of ensuring the success of the organization's overall strategic plan. This *Project Portfolio Management Project Scoring Tool* uses an array of primarily objective criteria to help technology and business leaders assess and prioritize projects to best achieve strategic objectives. Exceptional PPM and PMO Solutions™ and Exceptional Agility™ provides this tool a basic example for review and potential adaptation and adoption. The strategic objectives, criteria, scales, and other details must be tailored to your organization's unique needs.

#### About Exceptional PPM and PMO Solutions™ and Exceptional Agility™

Exceptional PPM and PMO Solutions™ and subsidiary Exceptional Agility™ provides organizations with advisory, training, speaking, embedded talent, and facilitative consulting services to help them build and advance their agile project, program, portfolio, and PMO management capabilities and results to best realize their strategic objectives and initiatives, making them more competitive and valuable. The firm and its people and content has been featured and used by businesses, professional associations, governments, and universities. Examples include Microsoft, Oracle, Broadcom, Cisco, Gartner, Project Management Institute, IEEE, National Academy of Sciences, United States Department of Energy, New Zealand Ministry of Education, Yale University, Tufts University, and many others. To learn more, visit <https://www.Exceptional-PMO.com>.